



Customer Success Story

## **Challenge:**

Raytheon needed a centralized system to store contracts, leases, sales, and other documents.

## **Solution:**

CobbleStone Systems  
Contract Insight Enterprise

## **Benefits:**

- Simplified reviewing all contract information by scanning and linking all hard-copy resources
- Notification reminders for proactive updating
- E-mail based notifications

**“CobbleStone’s Contract Insight was the right choice for us.”**

Kathy L.  
Raytheon

## **Raytheon relies on CobbleStone’s Contract Insight Solution for effective and simplified Contract Management processes**

Raytheon Airline Aviation Services LLC began over 100 years ago as a small electronics company and has grown into a company that has been central to some of the greatest technological advances in British history. Raytheon technologies are continuously evaluated and improved based on customer feedback. Raytheon is engaged in exploring alternate uses of Radio Frequency typically applied in radar and communications systems. Right now they are working to modernize the U.S. Air Force’s distributed intelligence, surveillance, and Reconnaissance Systems. Their goal is to maximize operational effectiveness by creating a worldwide, network-centric enterprise that facilitates the distribution of the right information at the right time. With 80 years in successful innovation as its legacy, Raytheon remains as determined as ever to lead the world in the development of cutting edge technologies.

## **Issues Raytheon was facing that required them to seek a contract management solution**

Raytheon was having difficulty keeping track of contracts, leases, sales, and other documents and having filing cabinet after filing cabinet of hard copy documents was time consuming restricting the growth of the company. With no direct way of tracking these contracts, they were being left behind, and this was causing Raytheon to expend essential time and money needed to improve their company.

## **Why Raytheon chose CobbleStone Systems Contract Insight Contract Management Software**

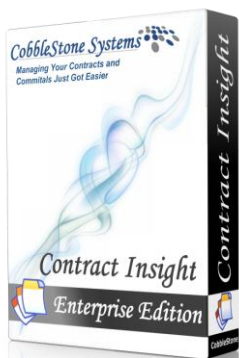
Raytheon chose CobbleStone Systems because of Contract Insight’s flexibility and configurability to customize specific fields to adapt to their nomenclature. The email notification was also a big factor to keep track of expiring contracts and documents. Raytheon was also very impressed with CobbleStone’s dedicated end-user and technical support staff.

**“We appreciate the flexibility of being able to link outside of CobbleStone to share our drives and servers.”**

Kathy L.  
Raytheon

## ***The benefits of CobbleStone Systems Contract Insight Contract Management Software according to Raytheon***

Raytheon was looking for a system that would allow them to simplify their contract reviewing process. CobbleStone Systems’ Contract Insight software provides the ability for Raytheon to map external links to scanned documents and files, as well as other ‘hard-copy’ resources. “We appreciate the flexibility of being able to link outside of CobbleStone to share our drives and servers,” said Kathy L., when asked about this benefit.



In addition to the simplification to their contract reviewing process, Raytheon benefited from Contract Insight’s e-mail notifications and reminders to maintain proactive updating on all of their contracts and agreements.

## ***About CobbleStone Systems & Contract Insight Contract Management Software***

### ***CobbleStone Systems***

CobbleStone Systems offers SaaS and on-site (client deployed) contract management solutions to assist companies in boosting revenue, reducing costs, and mitigating risk. Our contract management software enables organizations to effectively and efficiently manage their contracts through the entire contract lifecycle.

To find out more and schedule a demo, visit [www.cobblestonesystems.com](http://www.cobblestonesystems.com) or call 1(866) 330-0056

CobbleStone Systems Corp. is a leader in **contract management software systems**. We are among the first to offer a contract management software product, and our products are the result of years of client feedback and industry knowledge. Our mission is to provide the most robust and simple-to-use contract solution on the market. Our contract software solutions are designed to save your organization money while maximizing your productivity. We serve more than 400 clients and thousands of users - now that is experience you can rely on. As a best of breed contract software vendor, we have a leading client in nearly every industry, with a long track record of success and references. To learn more, visit us online at <http://www.CobbleStoneSystems.com>.